



## CUSTOMER SNAPSHOTS

# Shifting Gears to Elevate Technician Training

Industry: Manufacturing

Learners: 3,000+



**KIOTI Tractors** is a leading manufacturer of agricultural machinery that specializes in designing, manufacturing, and distributing high-performance tractors and equipment. They operate through a growing network of over 520 dealerships in North America.

KIOTI understood that fueling its growth required more than cutting-edge equipment—it needed highly skilled and engaged employees. However, the company faced significant challenges with their traditional training methods, which were time-consuming, costly, and inconsistent. The in-person sessions delayed onboarding and created inefficiencies for both employees and managers. KIOTI knew there was a better way to upskill their workforce and streamline learning, all while maintaining their commitment to customer satisfaction.

That turning point came in 2021 when KIOTI discovered Schoox. By partnering with Schoox, they set out on a mission to reimagine their learning and development processes. Through the user-friendly and mobile-ready LMS, KIOTI aimed to automate compliance, enhance employee engagement, and deliver consistent, impactful training. What followed was a game-changing transformation that not only improved training outcomes but also boosted operational efficiency and saved valuable time and resources.



# Customer Snapshot: KIOTI

## ➔ Mobile-first onboarding

New technicians can complete training remotely and at their own pace via Schoox's native mobile app.

## ➔ Easy course creation

Simple drag-and-drop tools for course creation allow the KIOTI team to create content 15-20% faster than before.

## ➔ Real-time reporting

With 300+ standard reports available within Schoox, KIOTI easily tracks training progress across the organization.

## ➔ Reducing time-to-productivity

Self-paced learning combined with manager-led training sessions helps new hires get up to speed quickly.

## ➔ Time savings abound

Transitioning from full-day training sessions to focused guidance and assessments has cut admin prep by 38%.

## ➔ Expanded training reach

Previously, KIOTI could only train 125-150 technicians at once. With Schoox, they can easily scale as they grow.



We hit a home run with Schoox. The partnership and support have been great. We've seen at least a 15-20% return on our investment when considering the cost of Schoox against the number of hours saved."

### Dennis Falls

Field Service Supervisor at KIOTI Tractors

## ABOUT SCHOOX

Schoox guides L&D Leaders to transform their frontline workforce into a strategic business advantage. We put people over process, making learning and career development easy, accessible, rewarding, and enjoyable for all employees, from frontline to corporate. Learners upgrade their skills, grow on the job, and get more done, so you can measure the impact across your entire organization. **Learn more at [schoox.com](https://www.schoox.com)**



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